Travolution

CULTURAL TRENDS THAT ARE RESHAPING TOURISM

Affordability

Rising costs are impacting who can travel and where they go.

Average Daily Rate (U.S. Hotels)



SOURCES: <u>CUSHMAN WAKEFIELD</u>, <u>STR</u>

S420 OF AMERICANS

Expect to spend less on travel in 2023 "because of the high price of travel products."

Average Daily Rate (October 2022)

\$198

DALLAS

\$208

KANSAS CITY

\$225

NASHVILLE

\$240

NEW YORK

\$255

AUSTIN

\$262

BOSTON

SOURCES: TRAVELPULSE



"Famous destinations are no longer tourist destinations.
They're run closer to theme parks. You line up in rows just like you would a ride at Disney.... So, people want to go more and more remote."



BRUCE POON TIP



Community

Widespread loneliness is increasing the value of community in travel.

Loneliness in America (2022)

41%

AGES 65+

79%

AGES 18-24

SOURCE: CIGNA

Finding Friendships Through Travel

77%

HAVE MADE LIFELONG FRIENDSHIPS WHILE TRAVELING 33%

REPORTED A
VACATION
ROMANCE

25%

HAVE MADE A BEST FRIEND ON THE ROAD 71%

BELIEVE TRAVEL
CAN DEEPEN
EXISTING BONDS

SOURCE: EXODUS TRAVEL



"The group experience is significantly powerful for our travelers. A community is forged through travel. And especially coming out of the last few years of the pandemic, the opportunity to get out of the virtual space and forge new relationships face to face is immensely powerful."



IAN KYNOR



Diversity

A cultural emphasis on diversity is changing what travelers want from destinations and providers.



Prefer to do business with local vendors of color when traveling.

AVERAGE AGE: 43

SOURCE: NOMADNESS BIPOC DIVERSITY IN TRAVEL CONSENSUS



"A lot of DMOs don't even know who the Black stakeholders are within their destination. They're leaving out marketing diverse tourism products and experiences that inbound travelers are often seeking to have. Those authentic experiences often exist in those off-the-beaten path communities."



STEPHANIE JONES



SILO OF AMERICAN TRAVELERS

Describe themselves as "likely" or "extremely likely" to switch to a travel company that emphasizes inclusion and diversity.

SOURCE: ACCENTURE

400

OF MILLENNIALS AND GEN Z

Describe themselves as "likely" or "extremely likely" to switch to a travel company that emphasizes inclusion and diversity.

SOURCE: ACCENTURE

GRUDER TRAVEL LEADER INC.

grouptravelleader.com